



Norfolk Southern Corporation  
223 East City Hall Avenue  
Norfolk, Virginia 23510-1728

R. G. Lockery  
Director  
Labor Relations  
(757) 629-2406

February 6, 2001

NA-92-BMWE-12

Mr. J. Dodd  
General Chairman, BMW  
1930 Chestnut Street  
Suites 607-609  
Philadelphia, PA 19103

Mr. P. K. Geller, Sr.  
General Chairman, BMW  
58 Grande Lake Drive  
Port Clinton, OH 43452

Gentlemen:

This is in reference to our discussion regarding the mile post divider between the Pittsburgh and Harrisburg Divisions and the Allegheny A and Harrisburg Prior Rights Territories.

This will confirm our agreement that due to the particular circumstances involved, and without prejudice to the position of either parties, effective on February 19, 2001, the Harrisburg Division and Harrisburg Prior Rights Territory will be extended from the current limit of MP PT 113.5 (CP Banks) to and including MP PT 119.16 (West End of CP Cannon).

This adjustment of the mile post divider between the Pittsburgh and Harrisburg Divisions and the Allegheny A and Harrisburg Prior Rights Territories will not be referred to in any future circumstance involving rearrangement of the limits of the Divisions or Prior Rights Territories on the Northern Region.

If the foregoing agrees with your understanding, please indicate your concurrence by signing in the space provided below and returning one signed copy for our file.

Very truly yours,

R. G. Lockery

By: *R. G. Lockery*  
Assistant Director  
Labor Relations

I Concur: *J. Dodd*  
J. Dodd, General Chairman  
*P. K. Geller, Sr.*  
P. K. Geller, Sr., General Chairman