



Alex Kummant
President and Chief Executive Officer

February 9, 2007

Mr. Jed Dodd
General Chairman
Brotherhood of Maintenance of
Way Employes
Pennsylvania Federation
121 North Broad Street, Suite 503
Philadelphia, PA 19107-1913

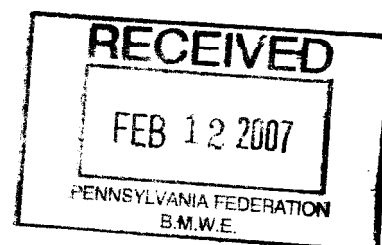
Dear Mr. Dodd:

I appreciate your taking the time to respond to my September 29, 2006, letter about bargaining. While it is unlikely that this will change the views expressed in your December 8, 2006, letter, I think it appropriate to respond to some of your comments.

First, repeated offers of binding arbitration does not equate to negotiating. As noted in my previous letter and expressed to you across the bargaining table, negotiations, not arbitration, is the essence of reaching a labor agreement.

Additionally, while you take exception to Amtrak's proposals and point out that Amtrak employees make less than their counterparts on the commuter railroads, you seem to ignore the fact that the wage package you suggest as the appropriate settlement results in a lower hourly rate of pay than the package proposed by Amtrak. Adopting your proposal would place the rate structure of BMW-represented employees in a worse position and would exacerbate existing recruiting and retention problems. Your proposal is not a viable or realistic option.

Finally, I read with interest your summation of bargaining history. While it may be true that Amtrak patterned its settlements on the wage structure of the freight agreements, they were not always identical. It is equally true that virtually all of Amtrak's settlements over those years contained work rule reform, including the most recent settlement with the BMW in 1997. I believe this constitutes ample precedent for Amtrak's position in this round of bargaining.



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You too have an obligation to the riding public, the employees and the taxpayers. We need to reach realistic agreements that afford employees fair wage increases and enable Amtrak to perform efficiently and economically, consistent with Amtrak's financial and operational realities. I urge you to work with us at the negotiating table on reaching that goal.

Sincerely,

A handwritten signature in black ink, appearing to read "Alex Kummant". The signature is fluid and cursive, with a long horizontal stroke at the end.

Alex Kummant
President and Chief Executive Officer

cc: Fred Simpson, President MW Division Teamsters
All BMWED General Chairmen